

KADINA, SA  
TUESDAY 2ND  
FREELING, SA  
WEDNESDAY 3RD  
JULY, 2024

# HIGH PERFORMING FARMS FARM BUSINESS UPDATE



**Kadina SA, Tuesday 2 July 2024**

Kadina Football Club,  
1 Doswell Terrace, Kadina

**Freeling SA, Wednesday 3 July 2024**

Freeling Institute,  
8 Clarke Street, Freeling

9:30 am to 3:15 pm (doors open at 9.00 am for a 9.30 am start)

## HIGH PERFORMING FARMS



**Natalee Johnston,**  
*Skilful Decisions*

### **KEYNOTE: Performing under pressure**

When seasonal conditions throw up operational challenges and decisions must be made, what can you do to manage high workloads and pressure?

Raised in the Western Australian wheatbelt, Natalee Johnston overcame many challenges to become the Royal Australian Navy's first female helicopter pilot. Her story inspires reflection on the role communication, workplace safety, mindset and culture play in your own business and how to draw on your ability to perform under pressure.



**James Hillcoat,**  
*Pinion Advisory*

### **Cost of production - targeting profit**

How has cost of production changed relative to market price over the last 5 years?

James explores the impact on key business benchmarks of the current inflationary environment and outlines challenges and opportunities for achieving greater efficiencies that will flow on to whole farm profitability.

## GROWER PERSPECTIVE - MACHINERY FIT FOR YOUR BUSINESS

### Balancing machinery with labour

Can machinery investment be the solution to tight labour supply?

Yeelanna grower, Peter Glover, shares his approach to machinery investment including;

- the impact on labour requirements,
- financial and practical considerations for the farming operation,
- and planning for machinery upgrades or replacement.



**Peter Glover,**  
Westbrooke Ag,  
Yeelanna

### Controlled Traffic Farming (CTF) - the risk/reward

Jamestown grower, Luke Clark, shares his perspective on the fit of Controlled Traffic Farming into South Australian farming systems, including;

- lessons learnt from WA
- tools and strategies for assessing the risk:reward of investing in CTF for yourself,
- designing a transition plan or schedule for CTF enabled equipment.



**Luke Clark,**  
Forest View,  
Jamestown



**Joanne Gilbert**  
RSM Australia

### Accelerated depreciation & managing tax in the current landscape

Key considerations from a tax and business management perspective when it comes to managing a depreciated asset balance. Director of Business Advisory at RSM, Albany, and experienced farm accountant, Jo Gilbert addresses the cash cost of changing over fully depreciated assets and things to think about when planning for machinery replacement.

Keep updated on the taxation landscape and opportunities to manage tax around key events such as machinery turnover.



**Judy Wilkinson**  
Farm Family  
Facilitator

### Focus on farm business transition

Achieving farm business management transition and asset transfer to the next generation is an ongoing process – so what new ideas and issues are being considered?

Drawing on her extensive industry expertise - farm succession specialist, Judy Wilkinson, unpacks the latest factors for consideration, including current industry research and practical strategies farming families can use to progress succession planning as an ongoing part of the business.

**Click to register for Kadina**

**Click to register for Freeling**

**Enquiries: ORM Pty Ltd**  
**03 5441 6176 or email [admin@orm.com.au](mailto:admin@orm.com.au)**

\$30 per person (GST inc.)  
Morning tea, lunch and booklet included

